# Community Programs Update



#### What is new

AIS – Bringing manufacturing jobs back

ePER-Web based application

2015 ACS Data – to be adopted (someday)

Farm Bill population limit 50,000 for the RD Guaranteed Program

### Areas of Eligibility

- Entity
- Facility/Project
- Population
- Median Household Income (MHI)
- Credit Elsewhere
- Needs Test
- HOW MUCH ARE YOU INVESTING?

#### WEP Direct Loan Grant Programs

Facility must serve a rural area <10,000 population:

Units of Local Government-City, Town,

County, Special Districts, etc.

- -Community Based Non-Profit Corps.
  - -Federally Recognized Indian Tribes

#### WEP Direct Loan Grant Programs

#### Eligible Loan and Grant Fund Uses:

- Construction
- Engineering and Inspection Services
- Legal Fees
- Land and rights
- Construction Interest \*
- In some cases, startup costs \*
- But, only costs incurred after the date of the balance sheet provided in the application and used for underwriting the Rd funding

<sup>\*</sup>These Costs are loan only

#### WEP Direct Loan Grant Programs

- Do you have the right project?
  - Are you short water but have not addressed leaks in your water system?
  - Are you building a WWTP but have not looked at you l&I?

 Do you have control of the land needed-if not when?

# Water / Wastewater Planning Grants

Search Pre- Development

• Pop 2,500 10,000

• MHI \$38,205 \$38,205

Match 0% 25%

• Grant \$30,000 \$30,000

3% est. of our annual grant allocation

# Water and Environmental Program WEP Interest Rates

Poverty Rate ...2.50%

When MHI of the area served is equal to or below \$38,205 and the project is necessary to alleviate a health and/or sanitation problem.

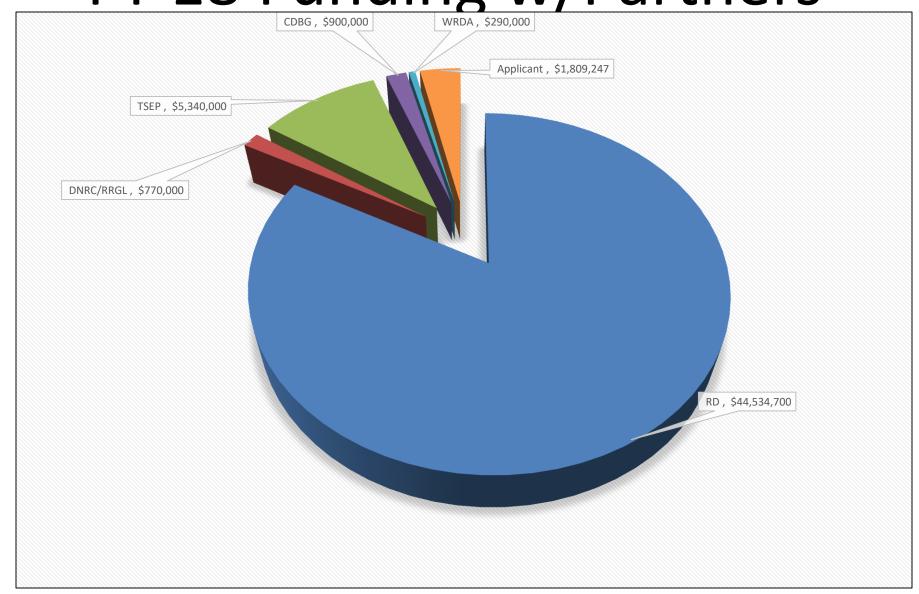
Intermediate Rate..3.75%

When the MHI of the area served is less than \$47,757 and there are no documented health /sanitation problems.

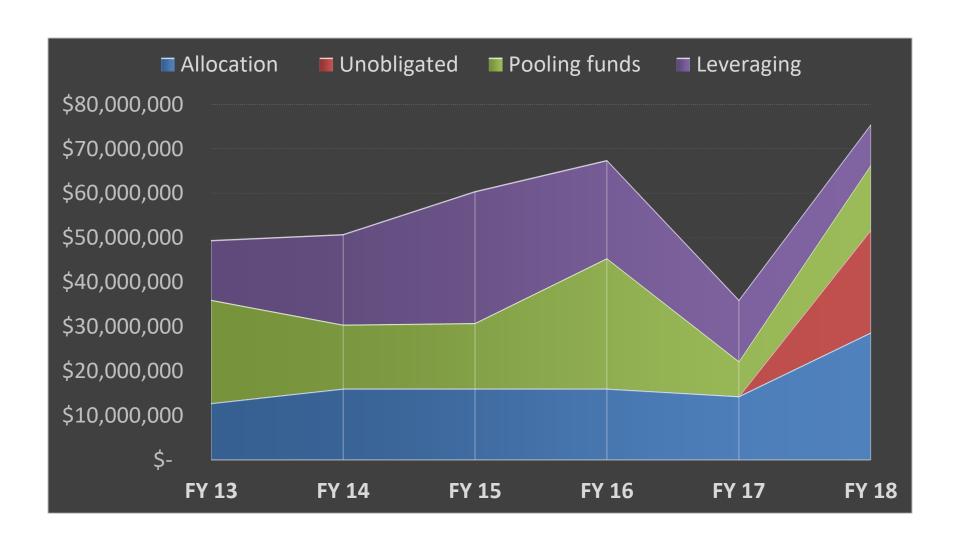
Market Rate... 4.25%

When the MHI of the area served is greater than \$47,757

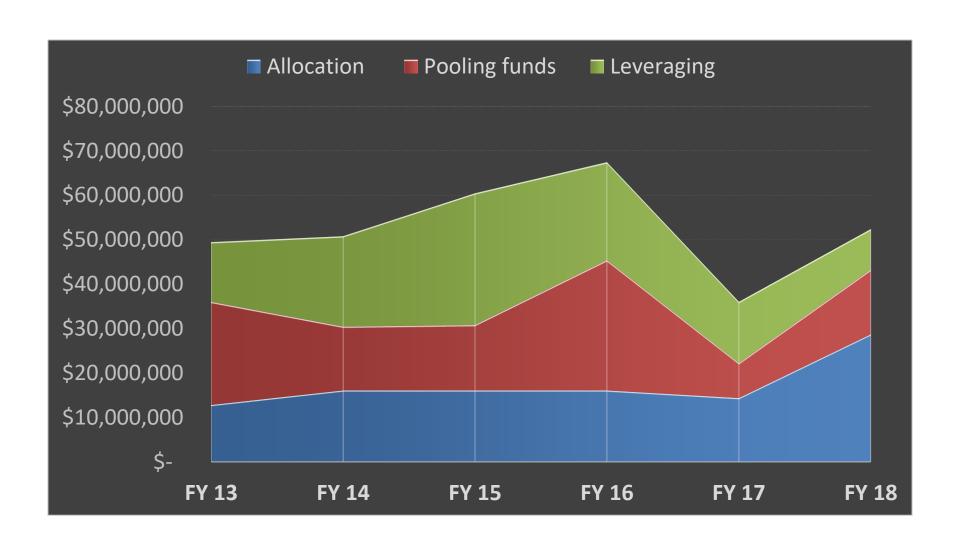
# FY 18 Funding w/Partners



### 2013 - 2018



#### 2013 - 2018



#### Water Programs FY 2018

Est. Allocation \$unknown

FY 18 \$44M loan \$7M Grant

Under a CR budget not finalized yet

FY 19 Funded to date \$ 0.0M

Applications on hand \$.8M

RD Funds Pooled in April 12, 2019 and August 9, 2019

#### WEP Guaranteed Loans

- Loans are made by a bank or other lender and guaranteed against loss by the USDA Rural Development
- Loans are made at lenders normal and customary rates and terms
- Guarantee allows lenders to make loans that they other-wise could not
- Cannot guarantee loans secured by tax-exempt obligations
- Population limit raised to 50,000 in Farm Bill

\$500,000,000.00 available

## Questions?



#### USDA Rural Development – Montana Rural Housing Service



### **Community Facilities**

FINANCE THE DEVELOPMENT AND IMPROVEMENT OF ESSENTIAL PUBLIC FACILTIES THAT SERVE RURAL AREAS AND ARE FOR PUBLIC USE

ANY FACILITY NEEDED FOR THE ORDERLY DEVELOPMENT OF A RURAL COMMUNITY.

MEDICAL CLINICS, FIRE STATIONS, FIRE TRUCKS, ASSISTED LIVING FACILITIES, ROADS, BRIDGES, ETC.

### Base Entity Eligibility

- Public Bodies City, Town, County, District, etc.
- Non-Profit Corporations (BROAD BASED LOCAL CONTROL)
- Federally Recognized Indian Tribes
- Under 20,000 population

### Base Loan Eligibility

Loan Interest Rates Through March 31, 2018: 3.50% MHI of the area served is equal to or below \$47,757 and the Population is under 20,000

Max. Loan Term Life of the security up to 40 years

Debt coverage 110% / positive cash flow

Other Credit - Not eligible if project can be funded by commercial credit or use of a Guaranteed Loan

### Base Grant Eligibility

- Not able to fund from own resources
- Not able to fund form use of a loan
- Only the amount needed to make the project feasible
- Max grant amount \$50K

### Base Grant Eligibility

Max. Grant 75% When MHI of the area served is equal to or below \$28,654 and the Population is under 5,000

Max. Grant 55% When MHI of the area served is equal to or below \$33,429 and the Population is under 12,000

Max Grant 35% When MHI of the area served is equal to or below \$38,205 and the Population is under 20,000

Max. Grant 15% When MHI of the area served is equal to or below \$42,981 and the Population is under 20,000

#### **CF Guaranteed Loans**

- Loans are made by a bank or other lender and guaranteed against loss by the USDA Rural Development
- Loans are made at lenders normal and customary rates and terms.
- Guarantee (max =90%) allows lenders to make loans that they other-wise could not make.
- Cannot guarantee loans secured by tax-exempt obligations
- Population limit raised to 50,000 in Farm Bill

# Libby VFD



# Madison Valley



### GO SLOW in TROY



# Your Project could be here!



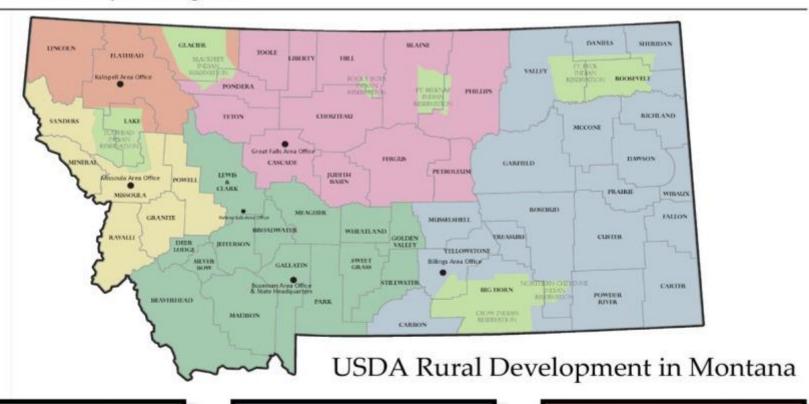
 $\underline{\text{This Photo}}$  by Unknown Author is licensed under  $\underline{\text{CC BY-SA}}$ 



# Questions?







#### Bozeman Area Office

2229 Boot Hill Court Bozeman, MT 59715 ofc: (406) 585-2530 fax: (406) 585-2537

#### Helena Sub-Area Office

790 Colleen Street Helena, MT 59601 ofc: (406) 449-5000 Ext. 4 fax: (406) 449-5008

State Headquarters, Bozeman - (406) 585-2580 www.rurdev.usda.gov/mt

#### **Billings Area Office**

1629 Avenue D - Suite A6 Billings, MT 59102 ofc: (406) 657-6297 Ext. 4 fax: (406) 657-6294

#### Great Falls Area Office

12 3rd Street NW - Suite 300 Great Falls, MT 59404 ofc: (406) 727-7580 Ext. 4 fax: (866) 574-1071

#### Kalispell Area Office

450 Corporate Drive - Suite 111 Kalispell, MT 59901 ofc: (406) 756-2005 Ext. 4 fax: (406) 756-2018

#### Missoula Area Office

3550 Mullan Road - Suite 106 Missoula, MT 59808 ofc: (406) 829-3395 Ext. 4 fax: (406) 829-3437

USDA is an equal opportunity employer and provider